

Reconciliation of Non-GAAP Measures

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the three, nine and twelve months ended April 30, 2015 and 2014, respectively:

EBITDA:	FY2015	FY2014	FY2015	FY2014	FY2015	FY2014
	Q3	Q3	YTD	YTD	TTM	TTM
Net Income (loss)	\$ 339	\$ 160	\$ 703	\$ (276)	\$ 877	\$ (575)
Interest	123	68	352	216	422	308
Amortization of software products	458	532	1,560	1,494	2,118	1,923
Other depreciation and amortization	465	354	1,245	1,014	1,553	1,342
Loss on debt extinguishment	-	-	-	-	-	-
Loss on FMV of Warrant Derivatives	-	(4)	-	28	-	663
Loss on impairment of long-lived assets	-	-	-	-	35	-
Income taxes	243	153	606	11	836	325
EBITDA	\$ 1,628	\$ 1,263	\$ 4,466	\$ 2,487	\$ 5,841	\$ 3,986

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the following fiscal quarters:

Quarterly	4/30/15	1/31/15	10/31/14	7/31/14	04/30/14	01/31/14	10/31/13	07/31/13
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
	2015	2015	2015	2014	2014	2014	2014	2013
Net Income (loss)	\$ 339	\$ 260	\$ 104	\$ 174	\$ 160	\$ (461)	\$ 25	\$ (299)
Interest	123	140	89	70	68	78	70	92
Amortization of software products	458	553	549	558	532	518	444	429
Other depreciation and amortization	465	408	372	308	354	339	321	328
Loss on debt extinguishment	0	0	0	0	0	0	0	0
Loss on FMV of Warrant Derivatives	0	0	0	0	(4)	10	22	635
Loss on impairment of long-lived assets	0	0	0	35	0	0	0	0
Income taxes	243	274	89	230	153	(226)	84	314
EBITDA	\$ 1,628	\$ 1,635	\$ 1,203	\$ 1,375	\$ 1,263	\$ 258	\$ 966	\$ 1,499

Trailing 12 months (TTM)								
Net Income (loss)	\$ 877	\$ 698	\$ (23)	\$ (102)	\$ (575)	\$ (1,306)	\$ (841)	\$ (753)
Interest	422	367	305	286	308	437	628	626
Amortization of software products	2,118	2,192	2,157	2,052	1,923	1,843	1,789	1,741
Other depreciation and amortization	1,553	1,442	1,373	1,322	1,342	1,322	1,322	1,281
Loss on debt extinguishment	0	0	0	0	0	682	682	682
Loss on FMV of Warrant Derivatives	0	(4)	6	28	663	667	657	635
Loss on impairment of long-lived assets	35	35	35	35	0	420	420	420
Income taxes	836	746	246	241	325	(566)	(1,175)	(1,133)
EBITDA	\$ 5,841	\$ 5,476	\$ 4,099	\$ 3,862	\$ 3,986	\$ 3,499	\$ 3,482	\$ 3,499

Management believes EBITDA is helpful in understanding period-over-period operating results separate and apart from non-operating expenses and expenses pertaining to prior period investing activities, particularly given the Company's significant investments in capitalized software and its continuing efforts in completing acquisitions, which typically result in significant depreciation and amortization expense in subsequent periods. The Company uses EBITDA as a factor in evaluating potential acquisition targets and analyzing the pro forma impact of the acquisition on the Company. However, EBITDA has significant limitations as an analytical tool and should only be used cautiously in addition to, and never as a substitute for, operating income, cash flows or other measures of financial performance prepared in accordance with generally accepted accounting principles and may not necessarily be comparable to similarly titled measures of other companies.