

Reconciliation of Non-GAAP Measures

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the three and twelve months ended October 31, 2014 and 2013, respectively:

EBITDA:	FY2015 Q1	FY2014 Q1	FY2015 Q TTM	FY2014 Q TTM
Net Income (loss)	\$ 104	\$ 25	\$ (23)	\$ (841)
Interest	89	70	305	628
Amortization of software products	549	444	2,157	1,789
Other depreciation and amortization	372	321	1,373	1,322
Loss on debt extinguishment	-	-	-	682
Loss on FMV of Warrant Derivatives	-	22	6	657
Loss on impairment of long-lived assets	-	-	35	420
Income taxes	89	84	246	(1,175)
EBITDA	<u>\$ 1,203</u>	<u>\$ 966</u>	<u>\$ 4,099</u>	<u>\$ 3,482</u>

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the following fiscal quarters:

	10/31/14 Q1 2015	7/31/14 Q4 2014	04/30/14 Q3 2014	01/31/14 Q2 2014	10/31/13 Q1 2014	07/31/13 Q4 2013	04/30/13 Q3 2013	1/31/13 Q2 2013
Quarterly								
Net Income (loss)	\$ 104	\$ 174	\$ 160	\$ (461)	\$ 25	\$ (299)	\$ (571)	\$ 4
Interest	89	70	68	78	70	92	197	269
Amortization of software products	549	558	532	518	444	429	452	464
Other depreciation and amortization	372	308	354	339	321	328	334	339
Loss on debt extinguishment	0	0	0	0	0	0	682	0
Loss on FMV of Warrant Derivatives	0	0	(4)	10	22	635	0	0
Loss on impairment of long-lived assets	0	35	0	0	0	0	420	0
Income taxes	89	230	153	(226)	84	314	(738)	(835)
EBITDA	<u>\$ 1,203</u>	<u>\$ 1,375</u>	<u>\$ 1,263</u>	<u>\$ 258</u>	<u>\$ 966</u>	<u>\$ 1,499</u>	<u>\$ 776</u>	<u>\$ 241</u>

	Trailing 12 months (TTM)							
Net Income (loss)	\$ (23)	\$ (102)	\$ (575)	\$ (1,306)	\$ (841)	\$ (753)	\$ 58	\$ 839
Interest	305	286	308	437	628	626	608	451
Amortization of software products	2,157	2,052	1,923	1,843	1,789	1,741	1,693	1,595
Other depreciation and amortization	1,373	1,322	1,342	1,322	1,322	1,281	1,245	1,226
Loss on debt extinguishment	0	0	0	682	682	682	682	0
Loss on FMV of Warrant Derivatives	6	28	663	667	657	635	0	0
Loss on impairment of long-lived assets	35	35	0	420	420	420	420	0
Income taxes	246	241	325	(566)	(1,175)	(1,133)	(1,605)	(711)
EBITDA	<u>\$ 4,099</u>	<u>\$ 3,862</u>	<u>\$ 3,986</u>	<u>\$ 3,499</u>	<u>\$ 3,482</u>	<u>\$ 3,499</u>	<u>\$ 3,101</u>	<u>\$ 3,400</u>

Management believes EBITDA is helpful in understanding period-over-period operating results separate and apart from non-operating expenses and expenses pertaining to prior period investing activities, particularly given the Company's significant investments in capitalized software and its continuing efforts in completing acquisitions, which typically result in significant depreciation and amortization expense in subsequent periods. The Company uses EBITDA as a factor in evaluating potential acquisition targets and analyzing the pro forma impact of the acquisition on the Company. However, EBITDA has significant limitations as an analytical tool and should only be used cautiously in addition to, and never as a substitute for, operating income, cash flows or other measures of financial performance prepared in accordance with generally accepted accounting principles and may not necessarily be comparable to similarly titled measures of other companies.