



Reconciliation of Non-GAAP Measures

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the three, nine and twelve months ended April 30, 2014 and 2013, respectively:

EBITDA:	FY2014	FY2013	FY2014	FY2013	FY2014	FY2013
	Q3	Q3	Q3 YTD	Q3 YTD	TTM	TTM
Net Income	\$ 160	\$ (571)	\$ (276)	\$ (454)	\$ (575)	\$ 58
Interest	68	197	216	534	308	608
Amortization of software products	532	452	1,494	1,312	1,923	1,693
Other depreciation and amortization	354	334	1,014	953	1,342	1,245
Loss on debt extinguishment	-	682	-	682	-	682
Loss on FMV of Warrant Derivatives	(4)	-	28	-	663	-
Loss on impairment of long-lived assets	-	420	-	420	-	420
Income taxes	153	(738)	11	(1,447)	325	(1,605)
EBITDA	\$ 1,263	\$ 776	\$ 2,487	\$ 2,000	\$ 3,986	\$ 3,101

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the following fiscal quarters:

Quarterly	04/30/14	01/31/14	10/31/13	07/31/13	04/30/13	1/31/13	10/31/12	07/31/12
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
	2014	2014	2014	2013	2013	2013	2013	2012
Net Income	\$ 160	\$ (461)	\$ 25	\$ (299)	\$ (571)	\$ 4	\$ 113	\$ 512
Interest	68	78	70	92	197	269	68	74
Amortization of software products	532	518	444	429	452	464	396	381
Other depreciation and amortization	354	339	321	328	334	339	280	292
Loss on debt extinguishment	0	0	0	0	682	0	0	0
Loss on FMV of Warrant Derivatives	(4)	10	22	635	0	0	0	0
Loss on impairment of long-lived assets	0	0	0	0	420	0	0	0
Income taxes	153	(226)	84	314	(738)	(835)	126	(158)
EBITDA	\$ 1,263	\$ 258	\$ 966	\$ 1,499	\$ 776	\$ 241	\$ 983	\$ 1,101

Trailing 12 months (TTM)

Net Income	\$ (575)	\$ (1,306)	\$ (841)	\$ (753)	\$ 58	\$ 839	\$ 896	\$ 1,055
Interest	308	437	628	626	608	451	241	235
Amortization of software products	1,923	1,843	1,789	1,741	1,693	1,595	1,481	1,420
Other depreciation and amortization	1,342	1,322	1,322	1,281	1,245	1,226	1,291	1,414
Loss on debt extinguishment	0	682	682	682	682	0	0	0
Loss on FMV of Warrant Derivatives	663	667	657	635	0	0	0	0
Loss on impairment of long-lived assets	0	420	420	420	420	0	0	0
Income taxes	325	(566)	(1,175)	(1,133)	(1,605)	(711)	185	227
EBITDA	\$ 3,986	\$ 3,499	\$ 3,482	\$ 3,499	\$ 3,101	\$ 3,400	\$ 4,094	\$ 4,351

Management believes EBITDA is helpful in understanding period-over-period operating results separate and apart from non-operating expenses and expenses pertaining to prior period investing activities, particularly given the Company's significant investments in capitalized software and its continuing efforts in completing acquisitions, which typically result in significant depreciation and amortization expense in subsequent periods. The Company uses EBITDA as a factor in evaluating potential acquisition targets and analyzing the pro forma impact of the acquisition on the Company. However, EBITDA has significant limitations as an analytical tool and should only be used cautiously in addition to, and never as a substitute for, operating income, cash flows or other measures of financial performance prepared in accordance with generally accepted accounting principles and may not necessarily be comparable to similarly titled measures of other companies.