

ARI NETWORK SERVICES, INC.
COMPENSATION COMMITTEE CHARTER
Effective as of June 14, 2013

I. PURPOSE

The Compensation Committee is appointed by the Board of Directors of ARI to discharge the Board's responsibilities relating to compensation of the Company's directors and executive officers. Compensation is a primary mechanism in attracting and retaining key talent. The Committee has overall responsibility for approving and evaluating the director and executive officer compensation plans, policies and programs of the Company.

II. COMMITTEE MEMBERSHIP

The Compensation Committee shall consist of no fewer than three members. Each member of the Compensation Committee shall be an "independent director" as defined by the applicable rules of the National Association of Securities Dealers Automated Quotations ("NASDAQ"). The chairperson and members of the Compensation Committee shall be appointed by the Board of Directors on the recommendation of the Nominating and Corporate Governance Committee. Compensation Committee members may be replaced by the Board of Directors, with or without cause.

III. COMMITTEE AUTHORITY AND RESPONSIBILITIES

1. The Compensation Committee shall have the sole authority to retain and terminate any compensation consultant to be used to assist in the evaluation of director, chief executive officer or senior executive compensation and shall have the sole authority to approve the consultant's fees and other retention terms. Without limiting the foregoing, the Compensation Committee shall have the sole authority to terminate any compensation consultant engaged by the Company's officers for any reason, including on the basis of fees. The Compensation Committee shall also have authority to obtain advice and assistance from internal or external legal, accounting or other advisors, provided that the Compensation Committee may select a compensation consultant, legal counsel or other advisor only after taking into consideration those factors required by the New York Stock Exchange and/or the Securities Exchange Act and corresponding rules that may be amended from time to time.
2. The Compensation Committee shall periodically, but not less than annually, review and approve corporate goals and objectives relevant to chief executive officer compensation, evaluate the chief executive officer's performance in light of those goals and objectives, and as a committee, recommend to the Board the chief executive officer's compensation levels based on this evaluation. In determining the long-term incentive component of chief executive officer compensation, the Compensation Committee will consider the Company's performance and relative shareholder return, performance results of strategic initiatives, the value of similar incentive awards to chief executive officers at comparable companies, and the awards given to the chief executive officer in past years.
3. The Compensation Committee shall periodically review and make a recommendation to the full Board of Directors, regarding the chief executive officer of the Company: (a) annual base salary level, (b) annual incentive opportunity level, (c) long-term incentive opportunity level, (d) employment agreement, including severance and change in control provisions and (e) any special or supplemental benefits or perquisites. The Compensation Committee shall meet without the presence of executive officers when deliberating on the chief executive officer's compensation. Only the full Board of Directors shall make final approval on these decisions for the chief executive officer. The Compensation Committee shall periodically review and approve, for the senior executives of the Company, (a) the

annual base salary level, (b) the annual incentive opportunity level, (c) the long-term incentive opportunity level, (d) employment agreements, severance arrangements, and change in control agreements or provisions, in each case as, when and if appropriate, and (e) any special or supplemental benefits. The Compensation Committee may invite the chief executive officer to be present during the approval of, or deliberations with respect to, other executive officer compensation, but such approval of, or deliberations with respect to, such compensation shall be outside the presence of the other executive officers.

The Compensation Committee shall periodically review and make recommendations to the Board with respect to the compensation of all directors, including director compensation guidelines, executive officers, including incentive-compensation plans and equity-based plans. In addition to any recommendation provided by the Compensation Committee to the full Board of Directors, the Compensation Committee shall approve all equity compensation grants or delegate approval to the chief executive officer for grants up to 10,000 shares to any one person within a calendar year. The Compensation Committee shall also approve compensation packages for all newly appointed executive officers.

4. The Compensation Committee shall exercise all rights, authority and functions of the Board of Directors under all of the Company's stock option, stock incentive, employee stock purchase and other equity-based plans, including without limitation, the authority to interpret the terms thereof, to grant options thereunder and to make stock awards thereunder; provided, however, that, except as otherwise expressly authorized to do so by a plan or resolution of the Board of Directors, the Compensation Committee shall not be authorized to amend any such plan.
5. The Compensation Committee shall, at the request of the Board of Directors, periodically review and make recommendations to the Board of Directors relating to management succession planning, including policies and principles for chief executive officer selection and performance review, as well as policies regarding succession in the event of an emergency or the retirement of the chief executive officer.
6. The Compensation Committee shall annually review and discuss with management the Compensation Discussion and Analysis section of the proxy statement and prepare for inclusion in the appropriate filing with the Securities and Exchange Commission the compensation committee report described in the applicable rules and regulations of the Securities and Exchange Commission.
7. The Compensation Committee may form and delegate authority to subcommittees when appropriate.
8. The Compensation Committee shall have such other duties as may be delegated from time to time by the Board of Directors.
9. The Compensation Committee shall make regular reports to the Board.
10. The Compensation Committee is empowered, without further action by the Board, to cause the Company to pay the ordinary administrative expenses of the Compensation Committee that are necessary or appropriate in carrying out its duties, including, without limitation, the reasonable compensation of any compensation consultant, independent legal counsel or any other advisor retained by the Compensation Committee.
11. The Compensation Committee will review its Charter annually and update as appropriate.